



# **Secrets of Successful Negotiating for Women: From Landing a Big Account to Buying the Car of Your Dreams and Everything in Between**

*Wendy Keller*

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# Secrets of Successful Negotiating for Women: From Landing a Big Account to Buying the Car of Your Dreams and Everything in Between

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Negotiations are challenging for some women. They feel nervous about asking for a better deal or perhaps intimidated by the salesperson. Every woman can benefit by learning the practical, clear and easy techniques and philosophies contained in this surprisingly entertaining book.

***You will get:** \* The Seven Sisters of Negotiation-simple skills to memorize for success. \* How to find the "heart" of any deal. \* Key phrases that promote your power. \* How to access your intuition for fun and profit. \* The "Tide Principle"-essential to success in every deal.*

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