

# The Art of Strategy: A Game Theorist's Guide to Success in Business and Life

Avinash K. Dixit, Barry J. Nalebuff

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The authors who brought you the bestseller in game theory, Thinking Strategically, now provide the long-awaited sequel.

Game theory means rigorous strategic thinking. It's the art of anticipating your opponent's next moves, knowing full well that your rival is trying to do the same thing to you. Though parts of game theory involve simple common sense, much is counterintuitive, and it can only be mastered by developing a new way of seeing the world. Using a diverse array of rich case studies? from pop culture, TV, movies, sports, politics, and history?the authors show how nearly every business and personal interaction has a game-theory component to it. Are the winners of reality-TV contests instinctive game theorists? Do big-time investors see things that most people miss? What do great poker players know that you don't? Mastering game theory will make you more successful in business and life, and this lively book is the key to that mastery.



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