



Why Don't They Just Get a Job? One Couple's Mission to End Poverty in Their Community

Liane Phillips, Echo Montgomery Garrett

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Why Don't They Just Get a Job? describes the journey and the incredible results of Dave and Liane Phillips' efforts to help those in poverty find their way to self sufficiency. Under the premise that existing job-readiness programs only focus on job placement and not retention, Dave and Liane Phillips created a poverty to economic self-sufficiency program with an 80 percent one-year employment retention rate. In the past three years this organization, Cincinnati Works, has brought \$25 million in wages locally to over 1500 families. The not-for-profit offers a complete spectrum of free, lifetime employment services for the entry-level job-seeker to sustain and advance in today's work climate. The model is a winner of the 2009 Manhattan Institute Social Entrepreneur Award. Following its success, Dave Phillips is now volunteering as a consultant for similar programs in other cities.

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